



THATCHER COMPANY – *Think Safety, Act Safely*



Thatcher Company is a diversified chemical manufacturer and distributor. The company was founded in 1967 and has grown to be a major chemical supplier and distributor in the United States. Today, Thatcher Company employs more than 250 people, with headquarters located on 30 acres in the industrial area of Salt Lake City, Utah. Operating in a number of locations nationwide, Thatcher's diversification, coupled with ever broadening product offerings, allows us to respond to the changing needs of our customers and the marketplace.

Job Description

Food and Dairy Chemical Sales and Service Area Manager

Working out of the Salt Lake City main office, Thatcher Company is seeking a highly ***motivated and resourceful*** individual(s) to grow and manage the food and dairy chemical sales and service market in the intermountain region (UT, ID, WY, MT). Leverage your skills, industry savvy and experience and team with an industry winner to write your own ticket to professional success.

Desired Qualifications

- **Previous, successful, sales and/or management experience in a food processing/ agricultural plant environment.**
- **Working knowledge of food processing regulations, equipment and physical process.**

Major Accountabilities

- Provide exemplary service to existing customers through identifying present and future needs in regard to chemical products and providing solutions utilizing Thatcher Company's diverse product portfolio and resources.
- Actively solicit new markets and customers through best sales, marketing and customer service practices.
- Represent Thatcher Company in a comprehensively professional manner by developing a thorough knowledge of Thatcher products and competitive advantages.

What's In It for You?

- **Competitive salary (DOE) PLUS bonus program. Potential to earn an above average income.**
- **Car allowance and expense reimbursement.**
- **Benefit package including health, accident, life, and dental insurance plans.**
- **Significant profit sharing/retirement plan which is 100% employer paid.**

Contact Information: Please send resume and/or cover letter to hr@tchem.com

THATCHER COMPANY IS AN EQUAL OPPORTUNITY EMPLOYER (EOE)

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